





Soft drinks add functional ingredients and fun flavor profiles in new launches

- It's no surprise Carbonated Soft Drinks (CSDs) haven't always gotten the best reputation for being a "healthy" choice. However, brands today are out to change that perception with innovative new launches featuring new flavor profiles and incorporating functional ingredients!
- Many consumers think of CSDs as a treat and as a response we're seeing brands utilize nostalgic, indulgent and fun flavor profiles to make it count!
- One way brands are appealing to consumers is to offer premium options as a
 way to make the beverage more sophisticated. According to Mintel, 55% of US
 CSD consumers say a premium CSD from a popular brand (i.e. Pepsi or CocaCola) would appeal to them.
- On the other side, we're seeing CSD brands adding extra benefits to change the unhealthy perception of soda. We're seeing brands incorporate a wide variety of claims and benefits to sodas and other sparkling beverages.
- In fact, 47% of CSD users in the US want to try offerings that are fortified with vitamins and minerals (Mintel).
- Enter the rise of gut health and functional beverages! Formulations which deliver a refreshing taste, but are also **fortified with vitamins** go a long way to appease consumer anxieties about health.
- We expect to see more brands incorporate functional and holistic claims with interesting and sophisticated flavor profiles. There's lots of room for flavor innovation in this space!

What are consumers making themselves?



Oh, How Civilized

Matcha (Green Tea) Soda combines matcha simple syrup with carbonated water. It's said to be the perfect drink for green tea lovers who love a little fizz.

Innovative inspiration in retail!



Culture Pop declares itself as a fizzy and gutsy probiotic soda. Made with organic fruit juices and spices and each 12oz can contains billions of CFU's of live probiotics. It has a wide variety of fun flavors mixed with spices like Orange Mango with Chili & Lime.



New Creation Soda Works
takes traditional cream soda
and adds a fun twist with the
Krumkake Butter Pecan
Cream Soda. Inspired by the
Swedish pastry Krümkake, this
cream soda is creamy and
buttery with caramel, vanilla
and pecan notes.



Dram combines four medicinal mushrooms (Shitake, Cordyceps, Reishi and Chaga) in this Mushroom Cola to promote immunity and brain health. This drink is said to have a hint of herbal goodness, while being lighter on the palate than other Colas.



Dr Pepper created a nonalcoholic bourbon-inspired soda for its Pepper Perks members named **Fansville Reserve**. This soda is designed to be a more premium offering with its unique flavor and retro packaging. The soda is said to have notes of oak, vanilla, honey and cherry.